



REESE STIGLIANO, SIOR

Principal
Berger Commercial Realty Corp.
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CLIENTS REPRESENTED

- DR Horton Homes
- Greenberg Traurig
- Unum Provident Life Insurance
- ZOM Companies
- Westinghouse
- Sony Corporation
- Taurus Investment Group
- TIAA-CREF
- Suntrust Bank
- Simon Property Group
- Oracle Corporation
- Sloan-Kettering Cancer Center

PROFESSIONAL EXPERIENCE

Reese Stigliano joined Berger Commercial Realty Corp as principal and partner in late 2006. Reese's primary focus is in office leasing, investment sales, and land sales.

Prior to BCRC, Reese Stigliano was the Managing Partner and the founder of CPRA, a full service Real Estate Brokerage Company. The firm which was established in 1999 was sold in August of 2006 to Prudential CRES. During Reese's last year at CPRA he was involved 26 transactions including five major investment property sales exceeding \$35 million, nine land sales in excess of 250 acres and thirteen separate lease transactions.

From 1994 - 1999 Reese was Director of Development for Tambone Real Estate Development Corporation where he was responsible for new business development, land acquisition, lease negotiations, loan acquisition and investment sales. During his tenure with Tambone, Reese was directly involved in the development of over 1,500,000 square feet of industrial and office properties. Prior to Tambone, Reese was Senior Vice President with Colliers International, a national commercial real estate brokerage company in the Fort Lauderdale office.

During his 13-year career with Colliers he participated in leasing and sales transactions totaling more than 1 million square feet of office space with a combined gross aggregate value exceeding \$100 million.

SIGNIFICANT ASSIGNMENTS

ALAMO RENT-A-CAR	100 ,000 SF
GREENBERG TRAUIG	50,000 SF
NESTLE FOODS	50,000 SF
AVIATION SALES COMPANY	650,000 SF

PROFESSIONAL AFFILIATIONS

- Member of Society of Industrial and Office Realtors
- State of Florida - Broker-Salesperson License
- State of Florida - Mortgage Broker License
- BOMA

EDUCATION

Reese has an undergraduate degree in accounting from Fordham University and a MBA in finance from the University of Miami. He is a member of the Society of Industrial and Office Realtors, and has been named Leasing Agent of the Year by the Building Owners Management Association (BOMA).

In 2004 Reese was honored in the South Florida business Journal as a "Heavy

Hitter” in South Florida Commercial Real Estate. In 2005 CoStar Group selected Reese as a “Top Broker” in Sales Transactions. He is a licensed Real Estate Broker in the state of Florida and a licensed Florida Mortgage Broker.

