



## R. Stephen "Steve" Hyatt

Senior Vice President  
Berger Commercial Realty Corp.  
Ft. Lauderdale, Florida

[SHyatt@bergercommercial.com](mailto:SHyatt@bergercommercial.com)

954.652.2005 | Phone

954.358.0901 | Fax

## CLIENTS REPRESENTED

- Audi of America
- Bank of America
- Community Foundation of Broward
- Deloitte
- Ellington Capital
- Florida Panthers Hockey Club
- Huizenga Holdings
- Whitehall Fund/Goldman Sachs
- JP Morgan/Chase
- Key Bank
- Kerzner International (developer of Atlantis, Bahamas)
- Sentinel Real Estate Fund
- Silver Point Capital
- U.S. Bank



## PROFESSIONAL EXPERIENCE

Steve Hyatt joined Berger Commercial Realty Corp. in 2009 as Senior Vice President, where he is primarily responsible for investment sales, land brokerage, and acquisition/disposition services for both corporate clients and private investors. He has extensive transaction experience in landlord and tenant representation as well as build to suit and speculative project development. These combined skills allow Steve to play a key role in the successful valuation, repositioning and marketing of multiple assets on behalf of numerous institutional owners.

Steve has held senior executive positions in brokerage, development and asset management for such well-known real estate companies as The Galbreath Company (now Jones, Lang, LaSalle) and Stiles Corporation based in Fort Lauderdale.

Prior to Berger, Steve was Vice President of Corporate Development at AutoNation, Inc. (NYSE:AN), a \$15 billion, Fortune 500 automotive retailer based in Fort Lauderdale. At AutoNation, he was responsible for the acquisition and disposition of over 175 automobile dealerships in 17 states with aggregate purchase price in excess of \$3 billion.

A native of South Florida, Steve has strong market knowledge and executive level contacts in the real estate, banking and automotive industries.

## SIGNIFICANT ASSIGNMENTS

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<b>AUTONATION, INC.-ACQUIRED AUTOMOTIVE REAL ESTATE NATIONWIDE WITH AGGREGATE VALUE IN CARMAX ACQUISITION OF FORMER SATURN DEALERSHIP (DENVER, CO)</b>	<b>\$ 1 BILLION PLUS</b>
<b>22 SEPARATE APARTMENT BUILDINGS SOLD IN 2010 WITH AGGREGATE SALES PRICE OF</b>	<b>\$6.6 MILLION</b>
<b>2011 YEAR TO DATE SALE OF 350 APARTMENT UNITS</b>	<b>\$ 13 MILLION</b>
<b>THE COVE SHOPPING CENTER (AVENTURA) (SALE)</b>	<b>\$9 MILLION</b>
<b>BANK OF AMERICA-DISPOSITION OF TWO DATA CENTERS</b>	<b>\$8.5 MILLION</b>
<b>KERZNER INTERNATIONAL (DEVELOPER OF ATLANTIS BAHAMAS) U.S. HQ (LEASE)</b>	<b>\$8 MILLION</b>
<b>FIRST DATA CORPORATION (CREDIT CARD PROCESSOR) BUILD TO SUIT OFFICES</b>	<b>30,000 SF</b>
<b>SAWGRASS CORPORATE PARK (SUNRISE, FL) (LAND SALES)</b>	<b>104,000 SF</b>
	<b>100 ACRES</b>

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## PROFESSIONAL AFFILIATIONS

- Member of South Florida Chapter of National Association of Industrial and Office Properties (NAIOP) - Past Board Member
- Leadership Broward-Class XIII
- CCIM Candidate
- State of Florida Licensed Real Estate Broker since 1985

## COMMUNITY INVOLVEMENT

- Jack and Jill Children's Center-Executive Board Member
- First Presbyterian Church of Fort Lauderdale- Trustee
- Community Foundation of Broward –past Treasurer and Executive Board Member
- Wake Forest Alumni Council

## EDUCATION

Mr. Hyatt earned his B.A. from Wake Forest University in Winston-Salem, North Carolina. He has completed additional coursework in real estate appraisal through the Appraisal Institute and is currently a candidate for the CCIM designation, having completed the Financial, Market and Decision Analysis portions of the designation.

