



KEITH GRAVES, CCIM

Principal

Berger Commercial Realty Corp.
Ft. Lauderdale, Florida

KGraves@bergercommercial.com

954.652.2031 | Phone

954.358.0901 | Fax

OWNERS REPRESENTED

- Archon Group
- First Union National Bank
- GE Capital
- John Hancock Investments
- Teachers Insurance and Annuity
- Association of America (TIAA)
- The Travelers
- ZOM USA
- WAMU
- Seagis Property Group

TENANTS REPRESENTED

- DDB Worldwide
- Flieshmann-Hillard
- Morgan Guaranty Trust
- Company of New York
- United Airlines
- Berger Singerman

PROFESSIONAL EXPERIENCE

Prior to his appointment with BCRC, Keith Graves served as a Vice President of CB Richard Ellis in the Brokerage Services Group and previously held positions with national real estate firms, Insignia/ESG. Inc. and Paragon Group.

Mr. Graves provides strategic commercial real estate services to local and national companies, including lease acquisition and disposition, market and site analysis, financial analysis, transaction structuring, and long-term strategic planning.

Through his knowledge and experience, he is able to create value-added services for clients throughout the entire real estate process. These valuable services facilitate a smooth transaction process and result in the client making the most advantageous decision. Mr. Graves has over 22 years experience in South Florida's commercial real estate market and a long history of transactions including, industrial, office, land and retail.

SIGNIFICANT ASSIGNMENTS

Mr. Graves' expertise has included complex sale/leaseback transactions, traditional investment sales and general leasing for institutional owners, tenant representation and site selection. In addition, he serves as a liaison with attorneys, architects and general contractors; prepares marketing plans and budgets; and is responsible for financial analysis and investment acquisitions and underwriting.

12301 NW 39TH STREET	76,630 SF SALE
2215 INTERSTATE DRIVE	50,000 SF SALE
6300 NW 5TH WAY	41,272 SF SALE
FLEISHMAN-HILLARD	12,481 SF LEASE
MORGAN GUARANTY TRUST CO. OF NY	8,000 SF LEASE
REXALL SHOWCASE INTERNATIONAL	30,000 SF LEASE
DATA CORE SOFTWARE	31,609 SF LEASE
UNITED AIRLINES	14,532 SF LEASE
CENTRUS AUTOMOTIVE	36,325 SF LEASE
DOLE/SUNBURST FARMS	94,355 SF LEASE
METRO PCS	31,036 SF LEASE

PROFESSIONAL AFFILIATIONS

- Member of South Florida Chapter of National Association of Office and Industrial Parks (NAIOP)
- State of Florida - Broker-Salesperson License
- State of Florida - Mortgage Broker License
- Professional Designation of Real Property Administrator (RPA)/BOMI
- CCIM Designee (Certified Commercial Investment Member/ ("Individual Member"))

- Realtor Association of Greater Fort Lauderdale

ACHIEVEMENTS

In 2001, Mr. Graves was the Finalist for 2001 Ernst & Young- "Best Real Estate Deals of the Year". In 1996, Mr. Graves earned the Archon Achievement Award for Project Leasing as one of the top ten leasing agents in the U.S.

EDUCATION

Mr. Graves earned a Bachelor of Science in Business Administration at Ashland University in Ohio.

